

# SSATP Annual meeting 2010

## Theme: “Moving Africa Forward: Transport Policies for Growth and Integration”



Kampala, 18-21 October 2010



**USAID**  
FROM THE AMERICAN PEOPLE

**BORDERLESS**  
Commerce Sans Frontières en Afrique de L'Ouest



# For a competitive and prosperous West Africa:

## Free movement of people and goods



**USAID**  
FROM THE AMERICAN PEOPLE

**BORDERLESS**  
Commerce Sans Frontières en Afrique de L'Ouest



# The USAID-funded West Africa Trade Hub

Supports job creation and poverty reduction in West Africa through **export-driven development.**



The Trade Hub also addresses key challenges in transport & logistics, finance and the business environment that hurt West Africa's ability to compete in world markets



**USAID**  
FROM THE AMERICAN PEOPLE

**BORDERLESS**  
Commerce Sans Frontières en Afrique de L'Ouest



# What are the problems?

- High costs
- Long delays
- Uncertainty in time and costs
- Corruption
- Excessive number of barriers and controls



**USAID**  
FROM THE AMERICAN PEOPLE

**BORDERLESS**  
Commerce Sans Frontières en Afrique de L'Ouest



# **BORDER** **LESS**

Removing trade barriers in West Africa

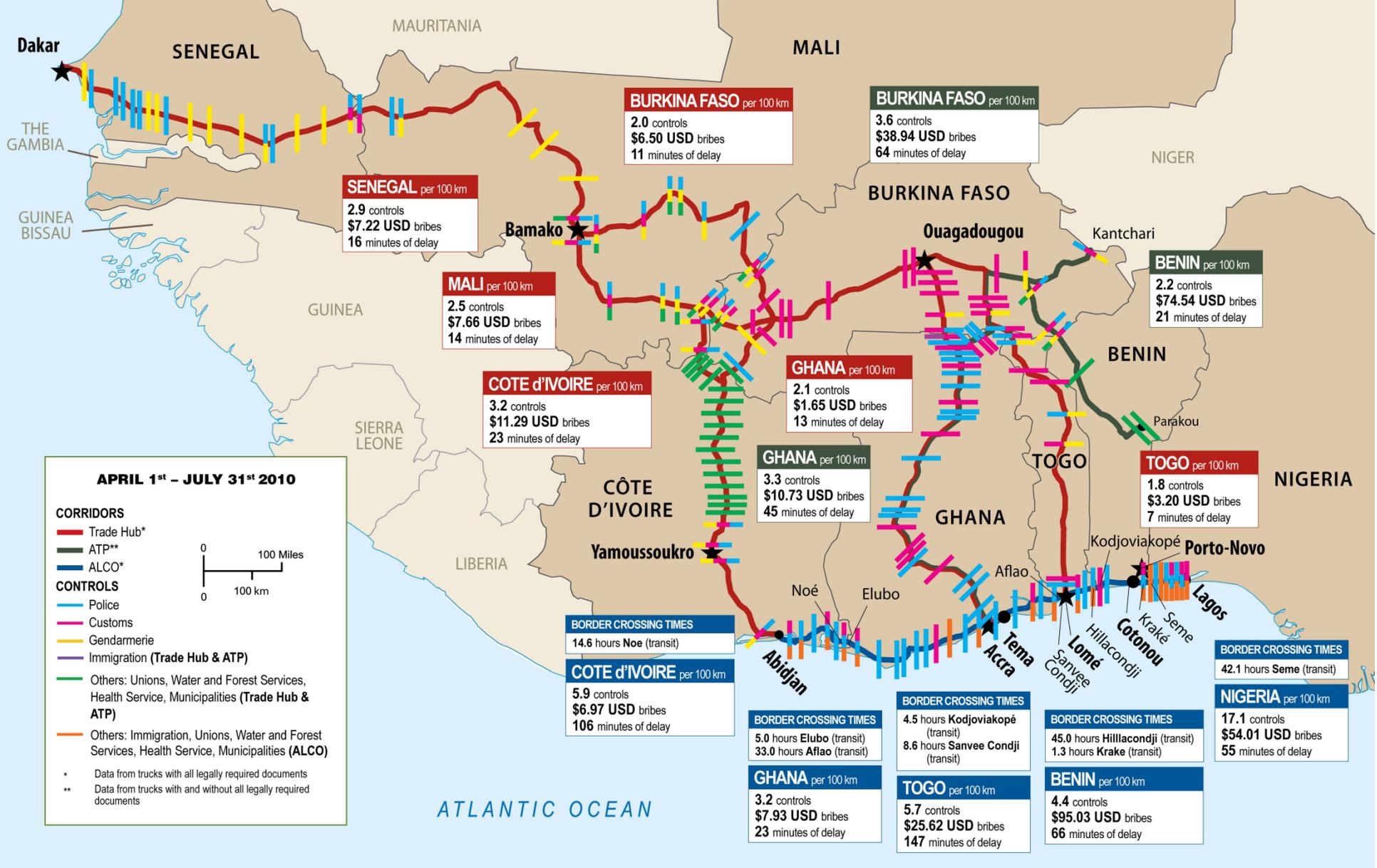
**A campaign to give new life to ECOWAS and WAEMU's visions of a West Africa without barriers to the free movement of people and goods**



**USAID**  
FROM THE AMERICAN PEOPLE

**BORDER**  **LESS**  
Commerce Sans Frontières en Afrique de L'Ouest





**USAID**  
 FROM THE AMERICAN PEOPLE

**BORDERLESS**  
 Commerce Sans Frontières en Afrique de L'Ouest



# Partners in road governance

- **WAEMU with the USAid West Africa Trade Hub document sand reports on the delays and bribes experienced by truck drivers with legal trucks and loads along 6 transit corridors**
- **The USAid Agribusiness and Trade Promotion document road harassment for regional trade in selected agricultural products**
- **The Abidjan-Lagos Corridor Organization documents road harassment for all trade on this corridor with a special emphasis on border crossing delays**



**USAID**  
FROM THE AMERICAN PEOPLE

**BORDERLESS**  
Commerce Sans Frontières en Afrique de L'Ouest



# Observations complement each other - Ghana

ATP – perishable products & often poorly documented

OPA – properly documented trade

**GHANA** per 100 km

3.3 controls  
**\$10.73 USD** bribes  
 45 minutes of delay

**GHANA** per 100 km

2.1 controls  
**\$1.65 USD** bribes  
 13 minutes of delay

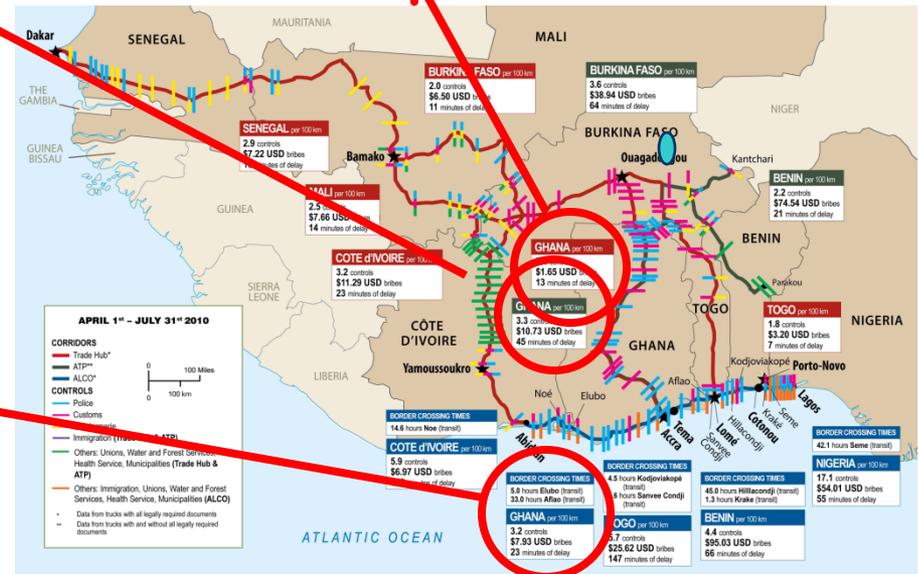
ALCO – Trades of all kind

**BORDER CROSSING TIMES**

5.0 hours **Elubo** (transit)  
 33.0 hours **Aflao** (transit)

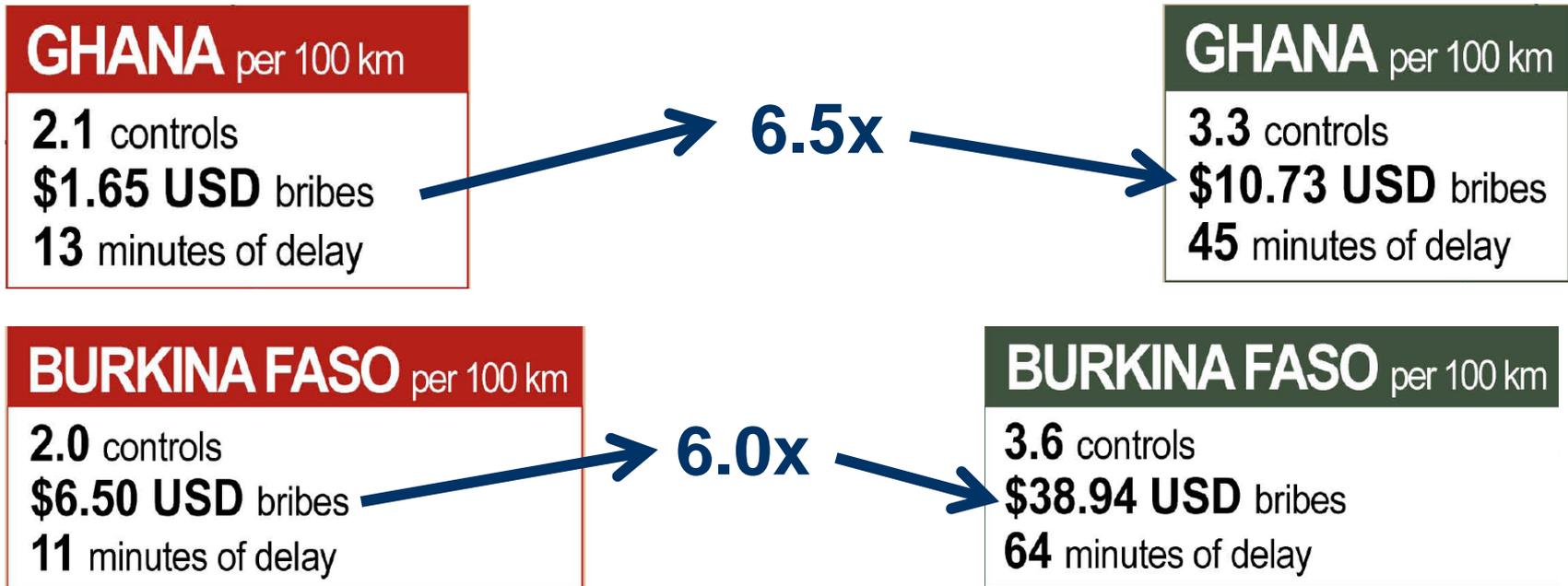
**GHANA** per 100 km

3.2 controls  
**\$7.93 USD** bribes  
 23 minutes of delay



# The advantage of being legal

**Drivers with their papers in order, driving trucks that meet requirements, carrying goods that are properly documented are much less harassed!**



# A serious handicap to economic development – expensive and inefficient transport



*Standard 20' container via Tema port*

**The salary of an american trucker = 25x the salary of a West African trucker!**



**USAID**  
FROM THE AMERICAN PEOPLE

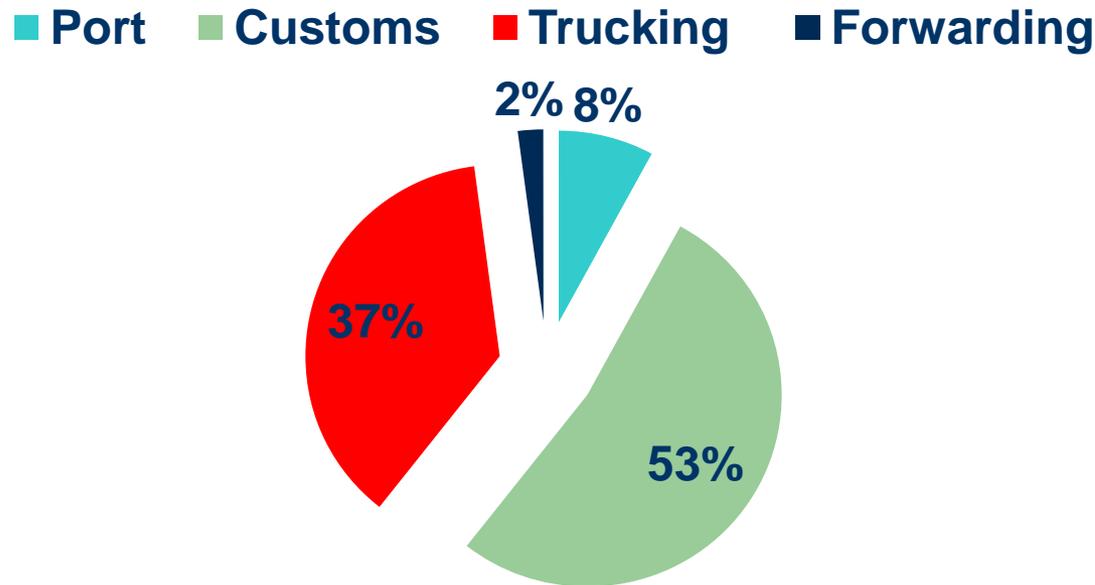
**BORDERLESS**  
Commerce Sans Frontières en Afrique de L'Ouest



# One surprise (maybe) – the distribution of informal costs

**Import: total informal cost USD 438**

*(8% of total transport & logistics costs)*



**Corruption at road barriers represents 7% of total informal costs (import)**

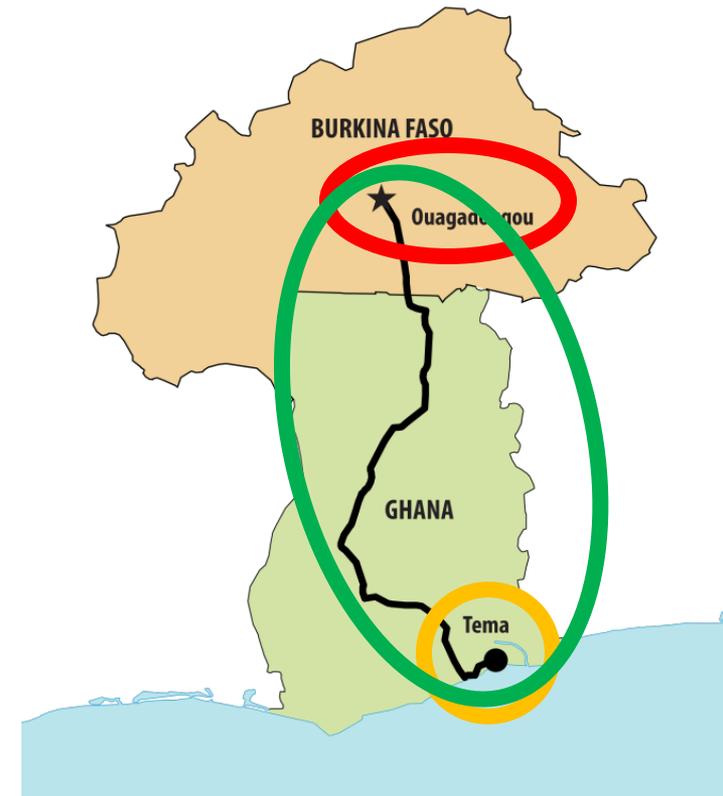


**USAID**  
FROM THE AMERICAN PEOPLE



# Where are the issues?

Leg	Costs distribution		Time distribution	
	Total T&L	Of which informal	Standard	Delays
Tema port	13	14	45	53
Trucking	63	34	32	12
Ouagarinter	24	51	22	34
Total	100%	100%	100%	100%
<b>Total average</b>	<b>\$5,371</b>	<b>\$438</b>	<b>13.5 days</b>	<b>8.7 days</b>



# Impact of the Transport component Actions and Commitments

- **Mali** : National Transport Observatory agents have been removed from control points
- **Sénégal** : The Police and Gendarmerie will reduce control points from 8 and 11 to 3 et 4 respectively on the Dakar-Bamako corridor
- **Togo** : All fixed control points along the Lomé – Ouagadougou corridor will be eliminated except for those at Davie and Mango
- **Private / Public partnerships** created to implement RRTC recommendations

**The Road Governance project will document and report on whether or not Governments will live up to these commitments**



**USAID**  
FROM THE AMERICAN PEOPLE

**BORDERLESS**  
Commerce Sans Frontières en Afrique de L'Ouest



# Thank you for your attention

Amadou BA : [aba@watradehub.com](mailto:aba@watradehub.com)

Christel Annequin : [cannequin@watradehub.com](mailto:cannequin@watradehub.com)

Please visit our web site :

[\*\*www.watradehub.com\*\*](http://www.watradehub.com)

[\*\*www.borderlesswa.com\*\*](http://www.borderlesswa.com)



**USAID**  
FROM THE AMERICAN PEOPLE

**BORDERLESS**  
Commerce Sans Frontières en Afrique de L'Ouest

